

Pre-Licensing Course for Property Management



COURSE DURATION:

Two months – Part-time, 1 or 2 days per week, 77 hours

OBJECTIVES:

- To provide greater exposure to the various legislation pertaining to property management;
- To influence the view of property management as part of the wider body of knowledge on real estate; and
- To promote the principles which are to be employed in landlord and tenant relationships.

ENTRY REQUIREMENTS:

(a) To qualify for entry to this course, applicants are required to possess: The Certificate of Completion for the Real Estate Dealers Course as approved by the Real Estate Board **and**

(b) must have been registered as a Real Estate Dealer for at least one (1) year prior to the start of the course and be working on a **whole-time** basis as a Real Estate dealer and must have a current real estate dealer's licence at the time of application.

COURSE CURRICULUM:

SUBJECTS	HOURS
Asset Management	7
Construction Technology for Property Managers	12
Law	23
Property Management	35
TOTAL HOURS	77

CERTIFICATION:

At the end of the course, participants will be required to sit the **Real Estate Board Pre-licensing examination for Property Management** and if successful, will be awarded a Real estate Board Certificate which shall be acceptable for registration and licensing as a Real Estate Dealer, in the area of **Property Management**.



DOCUMENTS:

All applications must be submitted along with:

- Photocopy of Real Estate qualifications
- Photocopy of registration certificate
- Photocopy of current licence (where applicable)

For further information on individual courses including dates, times, application deadlines, costs, re-sit examinations dates etc.



The Real Estate Training Institute

1 Surbiton Road, Kingston 10
(876) 350-6761 or

Or

The Real Estate Board

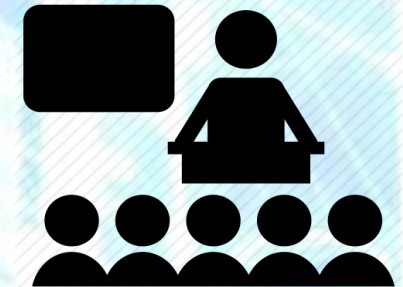
24 Trafalgar Road, Kingston 10
926-9748/9, 920-2950, 960-9287
Fax: 926-0010



www.reb.gov.jm
info@reb.gov.jm
facebook/realestateboardja

THE REAL
ESTATE
TRAINING INSTITUTE

Course Requirements



The official Training Institution of
The Real Estate Board

Pre-Licensing Course for Salesmen

COURSE DURATION:

Four weeks - Full time; **nine weeks** - Part time three months (Weds. Only) - day release.

108 hours

OBJECTIVES:

- To provide training for persons to be qualified for registration and licensing as a Real estate salesman in accordance with the terms of the Real Estate (Dealers and Developers) Act; and
- To promote and maintain a high standard of professional conduct and professional work among persons engaged in real estate.

ENTRY REQUIREMENTS:

(a) To qualify for entry to this course, applicants are required to be at least 18 years of age at the date of entry to the course and to possess the following minimum requirements:

(i) Caribbean Examination Council (CXC) General Proficiency Grades I, II & III (as of 1998 is acceptable) in four subjects including English and Mathematics.

OR

General certificate of Education (GCE) o' level in four (4) subjects, including English and Mathematics, minimum Grade C.

ii) Such other qualifications that are deemed equivalent and appropriate by the Real Estate Board.

(b) interview; applicants who fulfil the entry requirements are required to satisfy a final selection interview.

COURSE CURRICULUM:

SUBJECTS	HOURS
Real Estate Marketing 1	17
Law of Contract and Tort	18
Land Law	17
Introduction to Valuations 1	6
Introduction to Physical Planning	12
Principles of Construction Technology	12
Map Interpretation & Land Registration	12
The Real Estate (Dealers and Developers Act)	9
Proceeds of Crime Act	5
TOTAL HOURS	108

CERTIFICATION:

At the end of the course, participants will be required to sit the **Real Estate Board Pre-Licensing Examination for Real Estate Salesmen** and if successful, will be awarded a Real Estate Board Certificate which will be successful, in the areas of **Sales, Rentals and Leases**.



Pre-Licensing Course for Dealers



COURSE DURATION:

Five months - part-time: 1 or 2 days per week **plus** one week full time. **175** hours

OBJECTIVES:

- To provide training for persons to be qualified for registration and licensing as a Real Estate Dealer in accordance with the terms of the Real Estate (Dealers and Developers) Act; and
- To provide and maintain a high standard of professional conduct and professional work among persons engaged in real estate

ENTRY REQUIREMENTS:

(a) To qualify for entry to this course, applicants are required to possess one of the following:

(i) The Certificate of completion for the Real Estate Salesman Course

OR

ii) Such other qualifications that are deemed equivalent and appropriate by the Real Estate Board

AND

(b) must have been registered as a Real Estate Salesman for at least two (2) years, prior to sitting the Dealer's examinations and employed on a **whole-time basis** to a licensed Real Estate Dealer for at least

twelve (12) months within the two-year period; and

(c) must have a current real estate salesman licence at the time of application.

COURSE CURRICULUM:

SUBJECTS	HOURS
Law	59
Introduction to Accounts	35
Office Management & Procedures	21
Real Estate Marketing 2	13
Law of Auctions	10
Introduction to Valuations 2	10
Mathematics	13
Communication Skills	14
TOTAL HOURS	175

CERTIFICATION:

At the end of the course, participants will be required to sit the **Real Estate Board Pre-Licensing Examination for Real Estate Dealers** and if successful, will be awarded a Real Estate Board Certificate which shall be acceptable for registration and licencing as a Real Estate Dealer, in the areas of **Sales, Rentals/Leases and Auctioneering**

